



26920 Pioneer Highway, Stanwood, WA 98292-9548
www.stanwood.wednet.edu

MEMORANDUM

TO: Board of Directors

DATE: May 18, 2021

FROM: Lloy Schaaf, Ed.D.

RE: Curriculum Materials Authorization

TYPE: Action Item

According to Board Policy 6210, purchases exceeding \$50,000 require school board approval. We are preparing to purchase materials for the district adopted Math Expressions Program which supports mathematics in grades K-5. This purchase will allow the district to receive three years of materials. The estimated total of this purchase is \$217,287.74. Attached, please find the materials to be ordered.

Recommendation: That the board approves the purchase of the Math Expressions Program for K-5.



Houghton Mifflin Harcourt

Proposal

Prepared For

Cedarhome Elementary School

27911 68th Ave NW
Stanwood WA 98292

Attention:

Lloy Schaaf

Ischaaf@stanwood.wednet.edu

For the Purchase of:

Math Expressions CCSS K-5 3yr

Prepared By

Heidi Schrock

heidi.schrock@hmc.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

Attention:
Lloy Schaaf
Ischaaf@stanwood.wednet.edu

Customer Experience
9400 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hmc.com

Proposal for Cedarhome Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade K						
Student Digital Licenses						
1791048	9780358414506 Math Expressions Student License Digital 3 Year Grade K Includes: Student Digital Management Center 3 Year Grade K Implementation Success	\$ 54.00	80	\$4,320.00	\$ 648.00	\$3,672.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688376	9781328806734 Math Expressions Teacher Digital Management Center 3 Year Digital Grade K	\$ 513.00	4	\$2,052.00	\$ 307.80	\$1,744.20
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.30	4	\$ 29.20	\$ 4.38	\$ 24.80
176087	9780618701421 Math Expressions Giant Number Cards Level K	\$ 11.00	4	\$ 44.00	\$ 6.60	\$ 37.40
176057	9780618701247 Math Expressions Number Parade Poster Levels K-1	\$ 4.45	4	\$ 17.80	\$ 2.67	\$ 15.12
Student Materials						
1688330	9781328812582 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade K	\$ 27.00	80	\$2,160.00	\$ 324.00	\$1,836.00
Total for A la Carte Items Available for Purchase						
Total for Grade K				\$7,329.52		

Proposal for Cedarhome Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 1						
Student Digital Licenses						
1791049	9780358414513 Math Expressions Student License Digital 3 Year Grade 1 Includes: Student Digital Management Center 3 Year Grade 1 Implementation Success	\$ 54.00	90	\$4,860.00	\$ 729.00	\$4,131.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688377	9781328799180 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 1	\$ 513.00	4	\$2,052.00	\$ 307.80	\$1,744.20
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.30	4	\$ 29.20	\$ 4.38	\$ 24.80
178231	9780618705252 Math Expressions Giant Number Cards Level 1	\$ 7.15	4	\$ 28.60	\$ 4.29	\$ 24.32
176105	9780618701445 Math Expressions Demo Secret Code Cards, 1 Set Level 1	\$ 6.51	4	\$ 26.04	\$ 3.90	\$ 22.12
176057	9780618701247 Math Expressions Number Parade Poster Levels K-1	\$ 4.45	4	\$ 17.80	\$ 2.67	\$ 15.12
Student Materials						
1688331	9781328812599 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 1	\$ 27.00	90	\$2,430.00	\$ 364.50	\$2,065.50
Total for A la Carte Items Available for Purchase						
Total for Grade 1		\$8,027.06				

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lschaaf@stanwood.wednet.edu

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Proposal for Cedarhome Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 2						
Student Digital Licenses						
1791050	9780358414520 Math Expressions Student License Digital 3 Year Grade 2 Includes: Student Digital Management Center 3 Year Grade 2 Implementation Success	\$ 54.00	90	\$4,860.00	\$ 729.00	\$4,131.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688378	9781328802859 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 2	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.29	3	\$ 21.87	\$ 3.28	\$ 18.60
176106	9780618701452 Math Expressions Demo Secret Code Cards, 1 Set Levels 2-3	\$ 10.50	3	\$ 31.50	\$ 4.73	\$ 26.76
Student Materials						
1688332	9781328812605 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 2	\$ 27.00	90	\$2,430.00	\$ 364.50	\$2,065.50
Total for A la Carte Items Available for Purchase						
Total for Grade 2		\$7,550.01				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 3						
Student Digital Licenses						
1791051	9780358414537 Math Expressions Student License Digital 3 Year Grade 3 Includes: Student Digital Management Center 3 Year Grade 3 Implementation Success	\$ 54.00	80	\$4,320.00	\$ 648.00	\$3,672.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688379	9781328802866 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 3	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.29	3	\$ 21.87	\$ 3.28	\$ 18.60
Student Materials						
1688343	9781328812612 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 3	\$ 27.00	80	\$2,160.00	\$ 324.00	\$1,836.00
Total for A la Carte Items Available for Purchase						
Total for Grade 3		\$6,834.75				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 4						
Student Digital Licenses						
1791052	9780358414544 Math Expressions Student License Digital 3 Year Grade 4 Includes: Student Digital Management Center 3 Year Grade 4 Implementation Success	\$ 54.00	100	\$5,400.00	\$ 810.00	\$4,590.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688380	9781328806703 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 4	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1688344	9781328812629 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 4	\$ 27.00	100	\$2,700.00	\$ 405.00	\$2,295.00
Total for A la Carte Items Available for Purchase						
<u>Total for Grade 4</u>				\$8,193.15		

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 5						
Student Digital Licenses						
1791053	9780358414551 Math Expressions Student License Digital 3 Year Grade 5 Includes: Student Digital Management Center 3 Year Grade 5 Implementation Success	\$ 54.00	80	\$4,320.00	\$ 648.00	\$3,672.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688381	9781328806710 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 5	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1688345	9781328812636 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 5	\$ 27.00	80	\$2,160.00	\$ 324.00	\$1,836.00
Total for A la Carte Items Available for Purchase						
Total for Grade 5				\$6,816.15		

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
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<i>Total Savings:</i>	\$7,897.24
<i>Subtotal Purchase Amount:</i>	\$44,750.64
<i>Sales Tax:</i>	\$4,212.16
<hr/>	
<i>Total Cost of Proposal (PO Amount):</i>	\$44,750.64 + Shipping (Not Included)
	Please add proper sales tax to your order

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Total Cost of Proposal (PO Amount): \$44,750.64

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: Cedarhome Elementary School 27911 68th Ave NW Stanwood, WA 98292-6458	Sold to: Stanwood Camano School District 401 26920 Pioneer Hwy Stanwood, WA 98292-9548
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- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

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Date of Proposal: 3/9/2021

Proposal Expiration Date: 9/30/2021



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lschaaf@stanwood.wednet.edu

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Coupon Code: PRODPB15

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007955265 Sold:0000290445 Ship:0000353200

Page 9 of 9

Please submit this form with your purchase order



Houghton Mifflin Harcourt

Proposal

Prepared For

Elger Bay Elementary School

1810 Elger Bay Rd
Camano Island WA 98282

Attention:

Lloy Schaaf

Ischaaf@stanwood.wednet.edu

For the Purchase of:

Math Expressions CCSS K-5 3yr

Prepared By

Heidi Schrock

heidi.schrock@hmc.com

Please submit this proposal with your purchase order.

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade K						
Student Digital Licenses						
1791048	9780358414506 Math Expressions Student License Digital 3 Year Grade K Includes: Student Digital Management Center 3 Year Grade K Implementation Success	\$ 54.00	50	\$2,700.00	\$ 405.00	\$2,295.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688376	9781328806734 Math Expressions Teacher Digital Management Center 3 Year Digital Grade K	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.29	3	\$ 21.87	\$ 3.28	\$ 18.60
176087	9780618701421 Math Expressions Giant Number Cards Level K	\$ 11.00	3	\$ 33.00	\$ 4.95	\$ 28.05
176057	9780618701247 Math Expressions Number Parade Poster Levels K-1	\$ 4.45	3	\$ 13.35	\$ 2.00	\$ 11.34
Student Materials						
1688330	9781328812582 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade K	\$ 27.00	50	\$1,350.00	\$ 202.50	\$1,147.50
Total for A la Carte Items Available for Purchase						
Total for Grade K				\$4,808.64		

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Proposal for Elger Bay Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 1						
Student Digital Licenses						
1791049	9780358414513 Math Expressions Student License Digital 3 Year Grade 1 Includes: Student Digital Management Center 3 Year Grade 1 Implementation Success	\$ 54.00	60	\$3,240.00	\$ 486.00	\$2,754.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688377	9781328799180 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 1	\$ 513.00	2	\$1,026.00	\$ 153.90	\$ 872.10
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.30	2	\$ 14.60	\$ 2.19	\$ 12.40
178231	9780618705252 Math Expressions Giant Number Cards Level 1	\$ 7.15	2	\$ 14.30	\$ 2.14	\$ 12.16
176105	9780618701445 Math Expressions Demo Secret Code Cards, 1 Set Level 1	\$ 6.51	2	\$ 13.02	\$ 1.95	\$ 11.06
176057	9780618701247 Math Expressions Number Parade Poster Levels K-1	\$ 4.45	2	\$ 8.90	\$ 1.33	\$ 7.56
Student Materials						
1688331	9781328812599 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 1	\$ 27.00	60	\$1,620.00	\$ 243.00	\$1,377.00
Total for A la Carte Items Available for Purchase						

Total for Grade 1
\$5,046.28

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Proposal for Elger Bay Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 2						
Student Digital Licenses						
1791050	9780358414520 Math Expressions Student License Digital 3 Year Grade 2 Includes: Student Digital Management Center 3 Year Grade 2 Implementation Success	\$ 54.00	63	\$3,402.00	\$ 510.30	\$2,891.70
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688378	9781328802859 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 2	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.30	3	\$ 21.90	\$ 3.29	\$ 18.60
176106	9780618701452 Math Expressions Demo Secret Code Cards, 1 Set Levels 2-3	\$ 10.50	3	\$ 31.50	\$ 4.73	\$ 26.76
Student Materials						
1688332	9781328812605 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 2	\$ 27.00	63	\$1,701.00	\$ 255.15	\$1,445.85
Total for A la Carte Items Available for Purchase						
Total for Grade 2				\$5,691.06		

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Proposal for Elger Bay Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 3						
Student Digital Licenses						
1791051	9780358414537 Math Expressions Student License Digital 3 Year Grade 3 Includes: Student Digital Management Center 3 Year Grade 3 Implementation Success	\$ 54.00	72	\$3,888.00	\$ 583.20	\$3,304.80
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688379	9781328802866 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 3	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.29	3	\$ 21.87	\$ 3.28	\$ 18.60
Student Materials						
1688343	9781328812612 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 3	\$ 27.00	72	\$1,944.00	\$ 291.60	\$1,652.40
Total for A la Carte Items Available for Purchase						
Total for Grade 3				\$6,283.95		

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Proposal for Elger Bay Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 4						
Student Digital Licenses						
1791052	9780358414544 Math Expressions Student License Digital 3 Year Grade 4 Includes: Student Digital Management Center 3 Year Grade 4 Implementation Success	\$ 54.00	73	\$3,942.00	\$ 591.30	\$3,350.70
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688380	9781328806703 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 4	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1688344	9781328812629 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 4	\$ 27.00	73	\$1,971.00	\$ 295.65	\$1,675.35
Total for A la Carte Items Available for Purchase						
<u>Total for Grade 4</u>		\$6,334.20				

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Proposal for Elger Bay Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 5						
Student Digital Licenses						
1791053	9780358414551 Math Expressions Student License Digital 3 Year Grade 5 Includes: Student Digital Management Center 3 Year Grade 5 Implementation Success	\$ 54.00	56	\$3,024.00	\$ 453.60	\$2,570.40
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688381	9781328806710 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 5	\$ 513.00	2	\$1,026.00	\$ 153.90	\$ 872.10
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1688345	9781328812636 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 5	\$ 27.00	56	\$1,512.00	\$ 226.80	\$1,285.20
Total for A la Carte Items Available for Purchase						
Total for Grade 5				\$4,727.70		

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Proposal for Elger Bay Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
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<i>Total Savings:</i>	\$5,804.48
<i>Subtotal Purchase Amount:</i>	\$32,891.83
<i>Sales Tax:</i>	\$2,930.13
<i>Total Cost of Proposal (PO Amount):</i>	\$32,891.83 + Shipping (Not Included)

****Please add proper sales tax to your order****

Attention:
Lloy Schaaf
lschaaf@stanwood.wednet.edu

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9400 South Park Center Loop
Orlando, FL 32819
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k12orders@hmhco.com

Total Cost of Proposal (PO Amount): \$32,891.83

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- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: Elger Bay Elementary School 1810 Elger Bay Rd Camano Island, WA 98282-8373	Sold to: Stanwood Camano School District 401 26920 Pioneer Hwy Stanwood, WA 98292-9548
---	--
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

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Date of Proposal: 3/9/2021

Proposal Expiration Date: 9/30/2021



Houghton Mifflin Harcourt

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 Orlando, FL 32819
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 k12orders@hmhco.com

Coupon Code: PRODPB15

HMH Confidential and Proprietary

007955266

Sold:0000290445 Ship:0000310615

Page 9 of 9

Please submit this form with your purchase order



Houghton Mifflin Harcourt

Proposal

Prepared For

Stanwood Elementary School

10227 273rd PI NW
Stanwood WA 98292

Attention:

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For the Purchase of:

Math Expressions CCSS K-5 3yr

Prepared By

Heidi Schrock

heidi.schrock@hmhco.com

Please submit this proposal with your purchase order.

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Total for Student Digital Licenses						
Teacher Digital Licenses						
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A la Carte Items Available for Purchase						
Teacher Materials						
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176087	9780618701421 Math Expressions Giant Number Cards Level K	\$ 11.00	3	\$ 33.00	\$ 4.95	\$ 28.05
176057	9780618701247 Math Expressions Number Parade Poster Levels K-1	\$ 4.45	3	\$ 13.35	\$ 2.00	\$ 11.34
Student Materials						
1688330	9781328812582 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade K	\$ 27.00	80	\$2,160.00	\$ 324.00	\$1,836.00
Total for A la Carte Items Available for Purchase						
Total for Grade K				\$6,874.14		

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Grade 1						
Student Digital Licenses						
1791049	9780358414513 Math Expressions Student License Digital 3 Year Grade 1 Includes: Student Digital Management Center 3 Year Grade 1 Implementation Success	\$ 54.00	85	\$4,590.00	\$ 688.50	\$3,901.50
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688377	9781328799180 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 1	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.30	3	\$ 21.90	\$ 3.29	\$ 18.60
178231	9780618705252 Math Expressions Giant Number Cards Level 1	\$ 7.14	3	\$ 21.42	\$ 3.22	\$ 18.21
176105	9780618701445 Math Expressions Demo Secret Code Cards, 1 Set Level 1	\$ 6.51	3	\$ 19.53	\$ 2.93	\$ 16.59
176057	9780618701247 Math Expressions Number Parade Poster Levels K-1	\$ 4.45	3	\$ 13.35	\$ 2.00	\$ 11.34
Student Materials						
1688331	9781328812599 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 1	\$ 27.00	85	\$2,295.00	\$ 344.25	\$1,950.75
Total for A la Carte Items Available for Purchase						

Total for Grade 1
\$7,225.14

Attention:
Lloy Schaaf
lschaaf@stanwood.wednet.edu

Customer Experience
9400 South Park Center Loop
Orlando, FL 32819
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Proposal for Stanwood Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 2						
Student Digital Licenses						
1791050	9780358414520 Math Expressions Student License Digital 3 Year Grade 2 Includes: Student Digital Management Center 3 Year Grade 2 Implementation Success	\$ 54.00	79	\$4,266.00	\$ 639.90	\$3,626.10
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688378	9781328802859 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 2	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.29	3	\$ 21.87	\$ 3.28	\$ 18.60
176106	9780618701452 Math Expressions Demo Secret Code Cards, 1 Set Levels 2-3	\$ 10.50	3	\$ 31.50	\$ 4.73	\$ 26.76
Student Materials						
1688332	9781328812605 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 2	\$ 27.00	79	\$2,133.00	\$ 319.95	\$1,813.05
Total for A la Carte Items Available for Purchase						
Total for Grade 2		\$6,792.66				

Attention:
Lloy Schaaf
lschaaf@stanwood.wednet.edu

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Orlando, FL 32819
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k12orders@hmhco.com

Proposal for Stanwood Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 3						
Student Digital Licenses						
1791051	9780358414537 Math Expressions Student License Digital 3 Year Grade 3 Includes: Student Digital Management Center 3 Year Grade 3 Implementation Success	\$ 54.00	80	\$4,320.00	\$ 648.00	\$3,672.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688379	9781328802866 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 3	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.29	3	\$ 21.87	\$ 3.28	\$ 18.60
Student Materials						
1688343	9781328812612 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 3	\$ 27.00	80	\$2,160.00	\$ 324.00	\$1,836.00
Total for A la Carte Items Available for Purchase						
Total for Grade 3		\$6,834.75				

Attention:
Lloy Schaaf
lschaaf@stanwood.wednet.edu

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Proposal for Stanwood Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 4						
Student Digital Licenses						
1791052	9780358414544 Math Expressions Student License Digital 3 Year Grade 4 Includes: Student Digital Management Center 3 Year Grade 4 Implementation Success	\$ 54.00	77	\$4,158.00	\$ 623.70	\$3,534.30
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688380	9781328806703 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 4	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1688344	9781328812629 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 4	\$ 27.00	77	\$2,079.00	\$ 311.85	\$1,767.15
Total for A la Carte Items Available for Purchase						
<u>Total for Grade 4</u>		\$6,609.60				

Attention:
Lloy Schaaf
lschaaf@stanwood.wednet.edu

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Proposal for Stanwood Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 5						
Student Digital Licenses						
1791053	9780358414551 Math Expressions Student License Digital 3 Year Grade 5 Includes: Student Digital Management Center 3 Year Grade 5 Implementation Success	\$ 54.00	94	\$5,076.00	\$ 761.40	\$4,314.60
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688381	9781328806710 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 5	\$ 513.00	2	\$1,026.00	\$ 153.90	\$ 872.10
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1688345	9781328812636 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 5	\$ 27.00	94	\$2,538.00	\$ 380.70	\$2,157.30
Total for A la Carte Items Available for Purchase						
Total for Grade 5				\$7,344.00		

Attention:
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lschaaf@stanwood.wednet.edu

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Proposal for Stanwood Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
------	-------	-------	----------	------------------------	-------------------------	----------------------------

<i>Total Savings:</i>	\$7,355.37
<i>Subtotal Purchase Amount:</i>	\$41,680.29
<i>Sales Tax:</i>	\$3,924.90
<hr/>	
<i>Total Cost of Proposal (PO Amount):</i>	\$41,680.29 + Shipping (Not Included)
	Please add proper sales tax to your order

Attention:
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lschaaf@stanwood.wednet.edu

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Total Cost of Proposal (PO Amount): \$41,680.29

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- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: Stanwood Elementary School 10227 273rd PI NW Stanwood, WA 98292-8043	Sold to: Stanwood Camano School District 401 26920 Pioneer Hwy Stanwood, WA 98292-9548
---	--
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

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Date of Proposal: 3/9/2021

Proposal Expiration Date: 9/30/2021



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Attention:
 Lloy Schaaf
 lschaaf@stanwood.wednet.edu

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Coupon Code: PRODPB15

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007955268

Sold:0000290445 Ship:0000353145

Page 9 of 9

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Proposal

Prepared For

Twin City Elementary School

26211 72nd Ave NW
Stanwood WA 98292

Attention:

Lloy Schaaf

Ischaaf@stanwood.wednet.edu

For the Purchase of:

Math Expressions CCSS K-5 3yr

Prepared By

Heidi Schrock

heidi.schrock@hmhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

Attention:
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Ischaaf@stanwood.wednet.edu

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Proposal for Twin City Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade K						
Student Digital Licenses						
1791048	9780358414506 Math Expressions Student License Digital 3 Year Grade K Includes: Student Digital Management Center 3 Year Grade K Implementation Success	\$ 54.00	60	\$3,240.00	\$ 486.00	\$2,754.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688376	9781328806734 Math Expressions Teacher Digital Management Center 3 Year Digital Grade K	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.29	3	\$ 21.87	\$ 3.28	\$ 18.60
176087	9780618701421 Math Expressions Giant Number Cards Level K	\$ 11.00	3	\$ 33.00	\$ 4.95	\$ 28.05
176057	9780618701247 Math Expressions Number Parade Poster Levels K-1	\$ 4.45	3	\$ 13.35	\$ 2.00	\$ 11.34
Student Materials						
1688330	9781328812582 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade K	\$ 27.00	60	\$1,620.00	\$ 243.00	\$1,377.00
Total for A la Carte Items Available for Purchase						
Total for Grade K				\$5,497.14		

Proposal for Twin City Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 1						
Student Digital Licenses						
1791049	9780358414513 Math Expressions Student License Digital 3 Year Grade 1 Includes: Student Digital Management Center 3 Year Grade 1 Implementation Success	\$ 54.00	70	\$3,780.00	\$ 567.00	\$3,213.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688377	9781328799180 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 1	\$ 513.00	2	\$1,026.00	\$ 153.90	\$ 872.10
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.30	2	\$ 14.60	\$ 2.19	\$ 12.40
178231	9780618705252 Math Expressions Giant Number Cards Level 1	\$ 7.15	2	\$ 14.30	\$ 2.14	\$ 12.16
176105	9780618701445 Math Expressions Demo Secret Code Cards, 1 Set Level 1	\$ 6.51	2	\$ 13.02	\$ 1.95	\$ 11.06
176057	9780618701247 Math Expressions Number Parade Poster Levels K-1	\$ 4.45	2	\$ 8.90	\$ 1.33	\$ 7.56
Student Materials						
1688331	9781328812599 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 1	\$ 27.00	70	\$1,890.00	\$ 283.50	\$1,606.50
Total for A la Carte Items Available for Purchase						
Total for Grade 1				\$5,734.78		

Proposal for Twin City Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 2						
Student Digital Licenses						
1791050	9780358414520 Math Expressions Student License Digital 3 Year Grade 2 Includes: Student Digital Management Center 3 Year Grade 2 Implementation Success	\$ 54.00	70	\$3,780.00	\$ 567.00	\$3,213.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688378	9781328802859 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 2	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.30	3	\$ 21.90	\$ 3.29	\$ 18.60
176106	9780618701452 Math Expressions Demo Secret Code Cards, 1 Set Levels 2-3	\$ 10.50	3	\$ 31.50	\$ 4.73	\$ 26.76
Student Materials						
1688332	9781328812605 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 2	\$ 27.00	70	\$1,890.00	\$ 283.50	\$1,606.50
Total for A la Carte Items Available for Purchase						
Total for Grade 2				\$6,173.01		

Attention:
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lschaaf@stanwood.wednet.edu

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Proposal for Twin City Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 3						
Student Digital Licenses						
1791051	9780358414537 Math Expressions Student License Digital 3 Year Grade 3 Includes: Student Digital Management Center 3 Year Grade 3 Implementation Success	\$ 54.00	70	\$3,780.00	\$ 567.00	\$3,213.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688379	9781328802866 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 3	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.29	3	\$ 21.87	\$ 3.28	\$ 18.60
Student Materials						
1688343	9781328812612 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 3	\$ 27.00	70	\$1,890.00	\$ 283.50	\$1,606.50
Total for A la Carte Items Available for Purchase						
Total for Grade 3		\$6,146.25				

Attention:
Lloy Schaaf
lschaaf@stanwood.wednet.edu

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Proposal for Twin City Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 4						
Student Digital Licenses						
1791052	9780358414544 Math Expressions Student License Digital 3 Year Grade 4 Includes: Student Digital Management Center 3 Year Grade 4 Implementation Success	\$ 54.00	70	\$3,780.00	\$ 567.00	\$3,213.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688380	9781328806703 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 4	\$ 513.00	4	\$2,052.00	\$ 307.80	\$1,744.20
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1688344	9781328812629 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 4	\$ 27.00	70	\$1,890.00	\$ 283.50	\$1,606.50
Total for A la Carte Items Available for Purchase						
Total for Grade 4				\$6,563.70		

Attention:
Lloy Schaaf
lschaaf@stanwood.wednet.edu

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Proposal for Twin City Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 5						
Student Digital Licenses						
1791053	9780358414551 Math Expressions Student License Digital 3 Year Grade 5 Includes: Student Digital Management Center 3 Year Grade 5 Implementation Success	\$ 54.00	70	\$3,780.00	\$ 567.00	\$3,213.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688381	9781328806710 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 5	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1688345	9781328812636 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 5	\$ 27.00	70	\$1,890.00	\$ 283.50	\$1,606.50
Total for A la Carte Items Available for Purchase						
Total for Grade 5		\$6,127.65				

Attention:
Lloy Schaaf
lschaaf@stanwood.wednet.edu

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Orlando, FL 32819
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Proposal for Twin City Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
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<i>Total Savings:</i>	\$6,395.78
<i>Subtotal Purchase Amount:</i>	\$36,242.53
<i>Sales Tax:</i>	\$3,413.58
<hr/>	
Total Cost of Proposal (PO Amount):	\$36,242.53 + Shipping (Not Included)
	Please add proper sales tax to your order

Attention:
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lschaaf@stanwood.wednet.edu

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Total Cost of Proposal (PO Amount): \$36,242.53

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- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: Twin City Elementary School 26211 72nd Ave NW Stanwood, WA 98292-6301	Sold to: Stanwood Camano School District 401 26920 Pioneer Hwy Stanwood, WA 98292-9548
--	--
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

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Date of Proposal: 3/9/2021

Proposal Expiration Date: 9/30/2021



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Attention:
 Lloy Schaaf
 lschaaf@stanwood.wednet.edu

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Coupon Code: PRODPB15

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007955263

Sold:0000290445 Ship:0000353149

Page 9 of 9

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Houghton Mifflin Harcourt

Proposal

Prepared For

Utsalady Elementary School

608 Arrowhead Rd
Camano Island WA 98282

Attention:

Lloy Schaaf

Ischaaf@stanwood.wednet.edu

For the Purchase of:

Math Expressions CCSS K-5 3yr

Prepared By

Heidi Schrock

heidi.schrock@hnhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

Attention:
Lloy Schaaf
Ischaaf@stanwood.wednet.edu

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Orlando, FL 32819
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k12orders@hnhco.com

Proposal for Utsalady Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade K						
Student Digital Licenses						
1791048	9780358414506 Math Expressions Student License Digital 3 Year Grade K Includes: Student Digital Management Center 3 Year Grade K Implementation Success	\$ 54.00	50	\$2,700.00	\$ 405.00	\$2,295.00
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688376	9781328806734 Math Expressions Teacher Digital Management Center 3 Year Digital Grade K	\$ 513.00	6	\$3,078.00	\$ 461.70	\$2,616.30
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.30	6	\$ 43.80	\$ 6.57	\$ 37.20
176087	9780618701421 Math Expressions Giant Number Cards Level K	\$ 11.00	6	\$ 66.00	\$ 9.90	\$ 56.10
176057	9780618701247 Math Expressions Number Parade Poster Levels K-1	\$ 4.45	6	\$ 26.70	\$ 4.01	\$ 22.68
Student Materials						
1688330	9781328812582 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade K	\$ 27.00	50	\$1,350.00	\$ 202.50	\$1,147.50
Total for A la Carte Items Available for Purchase						
Total for Grade K				\$6,174.78		

Proposal for Utsalady Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 1						
Student Digital Licenses						
1791049	9780358414513 Math Expressions Student License Digital 3 Year Grade 1 Includes: Student Digital Management Center 3 Year Grade 1 Implementation Success	\$ 54.00	55	\$2,970.00	\$ 445.50	\$2,524.50
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688377	9781328799180 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 1	\$ 513.00	2	\$1,026.00	\$ 153.90	\$ 872.10
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.30	2	\$ 14.60	\$ 2.19	\$ 12.40
178231	9780618705252 Math Expressions Giant Number Cards Level 1	\$ 7.15	2	\$ 14.30	\$ 2.14	\$ 12.16
176105	9780618701445 Math Expressions Demo Secret Code Cards, 1 Set Level 1	\$ 6.51	2	\$ 13.02	\$ 1.95	\$ 11.06
176057	9780618701247 Math Expressions Number Parade Poster Levels K-1	\$ 4.45	2	\$ 8.90	\$ 1.33	\$ 7.56
Student Materials						
1688331	9781328812599 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 1	\$ 27.00	55	\$1,485.00	\$ 222.75	\$1,262.25
Total for A la Carte Items Available for Purchase						
Total for Grade 1		\$4,702.03				

Attention:
Lloy Schaaf
lschaaf@stanwood.wednet.edu

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Proposal for Utsalady Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 2						
Student Digital Licenses						
1791050	9780358414520 Math Expressions Student License Digital 3 Year Grade 2 Includes: Student Digital Management Center 3 Year Grade 2 Implementation Success	\$ 54.00	75	\$4,050.00	\$ 607.50	\$3,442.50
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688378	9781328802859 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 2	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.29	3	\$ 21.87	\$ 3.28	\$ 18.60
176106	9780618701452 Math Expressions Demo Secret Code Cards, 1 Set Levels 2-3	\$ 10.50	3	\$ 31.50	\$ 4.73	\$ 26.76
Student Materials						
1688332	9781328812605 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 2	\$ 27.00	75	\$2,025.00	\$ 303.75	\$1,721.25
Total for A la Carte Items Available for Purchase						
Total for Grade 2				\$6,517.26		

Attention:
Lloy Schaaf
lschaaf@stanwood.wednet.edu

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Proposal for Utsalady Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 3						
Student Digital Licenses						
1791051	9780358414537 Math Expressions Student License Digital 3 Year Grade 3 Includes: Student Digital Management Center 3 Year Grade 3 Implementation Success	\$ 54.00	64	\$3,456.00	\$ 518.40	\$2,937.60
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688379	9781328802866 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 3	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
176055	9780618701223 Math Expressions 120 Poster Levels K-3	\$ 7.29	3	\$ 21.87	\$ 3.28	\$ 18.60
Student Materials						
1688343	9781328812612 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 3	\$ 27.00	64	\$1,728.00	\$ 259.20	\$1,468.80
Total for A la Carte Items Available for Purchase						
Total for Grade 3		\$5,733.15				

Attention:
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lschaaf@stanwood.wednet.edu

Customer Experience
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Proposal for Utsalady Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 4						
Student Digital Licenses						
1791052	9780358414544 Math Expressions Student License Digital 3 Year Grade 4 Includes: Student Digital Management Center 3 Year Grade 4 Implementation Success	\$ 54.00	46	\$2,484.00	\$ 372.60	\$2,111.40
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688380	9781328806703 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 4	\$ 513.00	3	\$1,539.00	\$ 230.85	\$1,308.15
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1688344	9781328812629 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 4	\$ 27.00	46	\$1,242.00	\$ 186.30	\$1,055.70
Total for A la Carte Items Available for Purchase						
Total for Grade 4				\$4,475.25		

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Proposal for Utsalady Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 5						
Student Digital Licenses						
1791053	9780358414551 Math Expressions Student License Digital 3 Year Grade 5 Includes: Student Digital Management Center 3 Year Grade 5 Implementation Success	\$ 54.00	73	\$3,942.00	\$ 591.30	\$3,350.70
Total for Student Digital Licenses						
Teacher Digital Licenses						
1688381	9781328806710 Math Expressions Teacher Digital Management Center 3 Year Digital Grade 5	\$ 513.00	2	\$1,026.00	\$ 153.90	\$ 872.10
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1688345	9781328812636 Math Expressions Student Activity Book Collection with Mathboards Softcover 3 Year Print Grade 5	\$ 27.00	73	\$1,971.00	\$ 295.65	\$1,675.35
Total for A la Carte Items Available for Purchase						
Total for Grade 5				\$5,898.15		

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Proposal for Utsalady Elementary School

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
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<i>Total Savings:</i>	\$5,911.94
<i>Subtotal Purchase Amount:</i>	\$33,500.62
<i>Sales Tax:</i>	\$2,981.58
<i>Total Cost of Proposal (PO Amount):</i>	\$33,500.62 + Shipping (Not Included)

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Total Cost of Proposal (PO Amount): \$33,500.62

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- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:
 Utsalady Elementary School
 608 Arrowhead Rd
 Camano Island, WA 98282-8726

Sold to:
 Stanwood Camano School District 401
 26920 Pioneer Hwy
 Stanwood, WA 98292-9548

- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase. Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

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Date of Proposal: 3/9/2021

Proposal Expiration Date: 9/30/2021



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Houghton Mifflin Harcourt

Proposal

Prepared For

Stanwood-Camano Sch Dist 401

Attention:

Lloy Schaaf

lschaaf@stanwood.wednet.edu

For the Purchase of:

**Math Expressions CCSS K-5 Extra Student Activity
Books**

Prepared By

Heidi Schrock

heidi.schrock@hmc.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

Attention:
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Proposal for
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade K						
Student Digital Licenses						
1790921 9780358414339	Math Expressions Student License Digital 1 Year Grade K Includes: Student Digital Management Center 1 Year Grade K Implementation Success	\$ 20.00	30	\$ 600.00	\$ 90.00	\$ 510.00
Total for Student Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1681137 9781328764232	Math Expressions Consumable Student Activity Book Collection with Mathboards Softcover Grade K	\$ 10.00	30	\$ 300.00	\$ 45.00	\$ 255.00
Total for A la Carte Items Available for Purchase						

Total for Grade K **\$ 765.00**

Attention:
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**Proposal for
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 1 Student Digital Licenses						
1790922	9780358414346 Math Expressions Student License Digital 1 Year Grade 1 Includes: Student Digital Management Center 1 Year Grade 1 Implementation Success	\$ 20.00	30	\$ 600.00	\$ 90.00	\$ 510.00
Total for Student Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1681138	9781328764249 Math Expressions Consumable Student Activity Book Collection with Mathboards Softcover Grade 1	\$ 10.00	30	\$ 300.00	\$ 45.00	\$ 255.00
Total for A la Carte Items Available for Purchase						
Total for Grade 1				\$ 765.00		

Attention:
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Proposal for
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 2						
Student Digital Licenses						
1791043	9780358414353 Math Expressions Student License Digital 1 Year Grade 2 Includes: Student Digital Management Center 1 Year Grade 2 Implementation Success	\$ 20.00	30	\$ 600.00	\$ 90.00	\$ 510.00
Total for Student Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1681139	9781328764256 Math Expressions Consumable Student Activity Book Collection with Mathboards Softcover Grade 2	\$ 10.00	30	\$ 300.00	\$ 45.00	\$ 255.00
Total for A la Carte Items Available for Purchase						
Total for Grade 2				\$ 765.00		

Attention:
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**Proposal for
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 3 Student Digital Licenses						
1791044 9780358414360	Math Expressions Student License Digital 1 Year Grade 3 Includes: Student Digital Management Center 1 Year Grade 3 Implementation Success	\$ 20.00	30	\$ 600.00	\$ 90.00	\$ 510.00
Total for Student Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1681140 9781328764263	Math Expressions Consumable Student Activity Book Collection with Mathboards Softcover Grade 3	\$ 10.00	30	\$ 300.00	\$ 45.00	\$ 255.00
Total for A la Carte Items Available for Purchase						
Total for Grade 3				\$ 765.00		

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**Proposal for
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 4 Student Digital Licenses						
1791045 9780358414476	Math Expressions Student License Digital 1 Year Grade 4 Includes: Student Digital Management Center 1 Year Grade 4 Implementation Success	\$ 20.00	30	\$ 600.00	\$ 90.00	\$ 510.00
Total for Student Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1681141 9781328764270	Math Expressions Consumable Student Activity Book Collection with Mathboards Softcover Grade 4	\$ 10.00	30	\$ 300.00	\$ 45.00	\$ 255.00
Total for A la Carte Items Available for Purchase						
<hr/> Total for Grade 4				\$ 765.00		

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**Proposal for
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 5 Student Digital Licenses						
1791046 9780358414483	Math Expressions Student License Digital 1 Year Grade 5 Includes: Student Digital Management Center 1 Year Grade 5 Implementation Success	\$ 20.00	30	\$ 600.00	\$ 90.00	\$ 510.00
Total for Student Digital Licenses						
A la Carte Items Available for Purchase						
Student Materials						
1681142 9781328764287	Math Expressions Consumable Student Activity Book Collection with Mathboards Softcover Grade 5	\$ 10.00	30	\$ 300.00	\$ 45.00	\$ 255.00
Total for A la Carte Items Available for Purchase						
Total for Grade 5				\$ 765.00		

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Proposal for
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
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<i>Total Savings:</i>	\$810.00
<i>Subtotal Purchase Amount:</i>	\$4,590.00
<i>Sales Tax:</i>	\$437.04

Total Cost of Proposal (PO Amount): **\$4,590.00 + Shipping (Not Included)**

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 lschaaf@stanwood.wednet.edu

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Total Cost of Proposal (PO Amount): \$4,590.00

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 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:	Sold to:
Stanwood Camano School District 401	Stanwood Camano School District 401
26920 Pioneer Hwy	26920 Pioneer Hwy
Stanwood, WA 98292-9548	Stanwood, WA 98292-9548
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
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Date of Proposal: 3/22/2021

Proposal Expiration Date: 9/30/2021



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Coupon Code: PRODPB15

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Sold:0000290445 Ship:0000290445

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